



## Program Manager

Taylor Devices, Inc. (TDI), located in North Tonawanda, NY, is a leading designer and manufacturer of Fluid Viscous Dampers and offers a wide variety of specialized products for energy management systems to a diverse customer base. Our system solutions span a variety of applications in Aerospace & Defense, Structural and Industrial sectors.

### **Position Summary**

The Program Manager will be responsible for leading and managing programs to deliver the agreed scope within planned quality, delivery, and cost parameters to satisfy the specified requirements and drive for customer and stakeholder satisfaction. This position will also motivate the whole team to deliver the expected business case.

### **Essential Functions**

- Deliver programs/projects post receipt of customer orders (program/project mobilization) in coordination with cross functional team.
- Experience with Program Management practices including work breakdown structure, scheduling, resource management, risk management, cost account management, cost estimating, and planning
- Manage scope changes with customer as required.
- Provide monthly program/project management reports / updates vs. program baseline at acceptance and latest program forecast.
- Provide program/project cost feedback to business.
- Support Business Development & Sales with cost/pricing for opportunities.
- Support Sales Team during contract negotiations.
- Support capture plan strategies.
- Excellent leadership skills- goal orientated balancing task, team and individual needs to achieve the right outcomes
- Excellent interpersonal skills (communication, motivation, persuasion)
- Drive, enthusiasm, initiative and a willingness to develop.
- Strong facilitator/mediator- able to resolve conflict.

### **Requirements:**

- Bachelor's degree in Engineering or Business discipline from an accredited institution.
- Minimum of three (3) years of experience managing Projects and/or Programs including one throughout the full lifecycle.
- Experience in managing \$1MM+ programs.
- This position may require use of information or access to hardware which is subject to the International Traffic in Arms Regulations (ITAR). All applicants must be U.S. persons within the meaning of ITAR. ITAR defines a U.S. person as a U.S. Citizen, U.S. Permanent Resident (i.e. 'Green Card Holder'), Political Asylee, or Refugee.

### **Preferred Requirements:**

- Minimum of five (5) years of experience managing Projects and/or Programs including one throughout the full lifecycle.
- Experience managing \$3MM+ programs.
- PMI PMP certification
- Proven success of on-time budget project delivery

### **Salary and Incentive Plan**

- Commensurate with experience & qualifications

**Benefits upon Permanent Hire**

Medical, Dental, Vision, 401k and Company Match, Health Savings Account with Company Contribution for High Deductible Health Plans, Company Paid Life Insurance, Voluntary Life Insurance, Voluntary Short-Term Disability, Voluntary Long-Term Disability, Company Bonus Plan, Stock Purchase Plan, Tuition Reimbursement, Paid Holidays, Paid Time off, On-the-job Training, Employee Assistance Program, PPE Reimbursement, Company Referral Program.

**How to Apply:**

Submit a resume to: [employment@taylordevices.com](mailto:employment@taylordevices.com)

*Taylor Devices is an Equal Employment Opportunity Employer. All qualified applicants will receive consideration for employment without regard to veteran status, uniform service member status, race, color, religion, sex, national origin, age, physical or mental disability, genetic information, or any other protected class under federal, state, or local law.*