



taylor devices inc.

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COMPRESSIBLE MATERIAL DEVICES

March 27, 2020

To the Customers of Taylor Devices:

Earlier this week, Taylor Devices received confirmation from the State of New York that we are designated as an “essential business” pursuant to the revised New York State Executive Order 202.6 with respect to our business function of supply chain partner for several essential industries.

Therefore, after previously reducing our workforce, we have now increased the number of production employees working in our facilities and we have asked some employees to change shifts in order to best meet the requirements of our customers while still adhering to the recommendations of our County, State, and Federal Health professionals. Most of our office staff continues to work remotely. We are fortunate to be in a position that allows us to maintain many functional aspects of our Company while still practicing cautious measures to inhibit the spread of the Coronavirus.

Our Purchasing team remains in continuous communication with our suppliers so that we can be updated on any delays that may occur. To date, there still have been no substantial delays in receiving our raw materials, purchased components or outside services that affect our final product.

Due to the fact that we are not yet operating at a full 100% capacity, we are requesting that our customers write us a letter stating the important, critical and essential need of our products for your application so that we can continue working on those products for you and/or prioritize accordingly. Any backup documentation that you can provide from your end-use customers or partners on the critical nature of your project would be greatly appreciated. We are all in this COVID-19 fight together and we are requesting your assistance and patience.

Please be assured that Taylor Devices continues to hold a very high standard for all our customers while ensuring the safety of all our employees and our professional associates. Our Sales Staff is always available to answer any questions that you may have, and we will continue to support our customers to the absolute best of our abilities.

Alan Klembczyk
President
TAYLOR DEVICES, INC.